Sony Electronics Inc.

SONY



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04-0681

TO: PROFESSIONAL AUDIO PRODUCTS DISTRIBUTORS

FROM: MARK BONIFACIO

SUBJECT: INTRODUCTION OF THE LMD-7220W & LMD-4420 LUMA SERIES LCD VIDEO MONITORS AND DISCONTINUATION OF THE LMD-720W & LMD-440 LUMA SERIES LCD VIDEO MONITOR

Sony is pleased to announce the expansion of the LUMA[™] professional video monitor product line to include the LMD-7220W and LMD-4420. The LMD-7220W is the direct replacement to the LMD-720W and the LMD-4420 is the direct replacement to the LMD-440. Both new monitors feature new LCD panels with improved viewing angles, higher brightness and more contrast.

As a result of these introductions, the LMD-720W and LMD-440 monitors will be discontinued when inventory expires.

PRODUCT		SUGGESTED	RESELLER	PLANNED
NAME	BRIEF DESCRIPTION	LIST PRICE	PRICE	AVAILABILITY
LMD4420	4 x 4 I nch LCD Video Monitor (viewable area, measured diagonally)	\$1,899.00	\$1,224.86	February
LMD7220W	2 x 7 Inch LCD Video Monitor (viewable area, measured diagonally)	\$2,299.00	\$1,482.86	Mid January

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Product Description:The LMD-7220W is a 3RU rack mountable LCD Video Monitor and the
LMD-4420 is a 2RU rack mountable LCD Video Monitor. Both are
suited for OB vehicles and studios. Each monitor is compact and
lightweight. The display allows simple plug-in cards for SDI that can
be added at any time, providing user with a cost effective and easy
way to reconfigure the monitor to accept additional signal formats.

<u>Features</u>	Benefits
High Brightness/ High Contrast Panel	Can be utilized under various lighting conditions
Rack-Mountable	 Rack Mount Size – LMD7220W (3RU) , LMD-4420 (2RU)
Lightweight/ Thin	Less than 2 inches deep
	Minimal space requirements
	Low power consumption
	Low heat generation
NTSC/PAL Operation	 Monitor displays NTSC or PAL, using automatic detection
SDI Option	 SDI can be added per monitor at any time with the BKM-320D, optional SDI input module
Tilt Function	• Can be tilted up and down for comfortable viewing angle
Three Color Tally	 Tally lamps in red, green or amber and can be operated with remote function.
DC Operation	Flexible operation
Supplied Accessories:	 AC power adaptor, AC power adaptor holder, operation manual, AC power cord

All other product information can be obtained from the Sony web site at http://www.sony.com/luma

Features and specifications subject to change without notice. Non-metric weights and measurements are approximate

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Good Selling!

Mark Bonifacio Marketing Manager Broadcast and Business Solutions Company

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