Sony Electronics Inc.

SONY



DATE: FEBRUARY 15, 2006

05-0721

TO: BROADCAST PRODUCT RESELLERS SONY ACCOUNT MANAGERS

FROM: MARK BONIFACIO

PROMOTION: BVM-D CLOSE-OUT PRICING PROMOTION

Sony is pleased to offer significant savings on the remaining BVM-D series main models. This promotion will result in **savings of at least \$1,000!!** This close-out promotion offers a great opportunity to own a high quality master monitor at a more affordable price.

The BVM-D series of monitors deliver uncompromising quality and detail necessary for critical signal evaluation. Sony's BVM series of monitors are used throughout the industry for Grade 1 master monitoring applications such as quality control, camera shading and color correcting.

The promotion is applicable only while supplies last.

| BVM-D CLOSE-O PROMOTION | OUT PRICING | | | | |
|----------------------------|-------------|--|---------------------|-------------------|------------|
| PROMOTION PERIOD: | | February 15, 2006 through March 28, 2006 | | | |
| Product(s) Involved | : | | | | |
| | INVENTORY | | CURRENT RESELLER | PROMO RESELLER | |
| PRODUCT | CLASS | QUANTITY | PRICE | PRICE | SAVINGS!! |
| BVM-D14H5U | A | 1 | \$4,266.00 | \$3,266.00 | \$1,000.00 |
| | | 2 or more | \$4,266.00 | \$3,066.00 | \$1,200.00 |
| BVM-D20F1U | A | 1 | \$9,831.60 | \$8,331.60 | \$1,500.00 |
| | | 2 or more | \$9,831.60 | \$8,031.60 | \$1,800.00 |
| BVM-D24E1WU | A | 1 | \$18,759.60 | \$16,759.60 | \$2,000.00 |
| | | 2 or more | \$18,759.60 | \$16,459.60 | \$2,300.00 |

Note: There will be no price protection associated with this promotion.

TERMS AND CONDITIONS

| Promotion Period: | February 15, 2006 through March 28, 2006. | |
|-------------------------|--|--|
| Models/Pricing: | Special promotional pricing for BVM-D14H5U, BVM-D20F1U and BVM-D24E1WU. A class models only. | |
| Backorder/Future Order: | All orders must be placed, credit cleared and shipped by March 28, 2006 to be eligible for this promotion. Orders placed, credit cleared and with a requested delivery date past March 28, 2006 will not be eligible. All orders will be filled only while supplies last. | |
| Mixing of Promotions: | May not be combined with any other promotions | |
| Quantity: | There are no quantity limitations. | |
| Change/Cancellation: | Sony may change or cancel this promotion at any time. | |

Please contact your Sony account manager with any questions that you may have about this promotion.

Good Selling!

Mark Bonifacio Marketing Manager - Monitors and Digital Signage Broadcast and Business Solutions Company

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