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TO: SOLUTION SYSTEMS RESELLER

SYSTEM PRODUCT RESELLER
PRODUCTION PRODUCT RESELLER
KEY STRATEGIC SYSTEM INTEGRATORS

FROM: MARK BONIFACIO

SUBJECT: INTRODUCTION OF THE LMD-2451W 24-INCH LUMA MONITOR AND LMD-2451W

BUNDLE PACKAGES

Sony is pleased to announce the next generation of the LUMA™ series professional video monitor product line. The next generation LUMA monitor will begin with the new LMD-2451W 24-inch high level LCD video production monitor. The LMD-2451W was successfully introduced at the NAB 2009 show in April, and will be a direct replacement for the LMD-2450W. Sony will also offer 3 packaged bundles for the LMD-2451W. They are the LMD-2451WHD (includes BKM-243HS HDSDI option board), LMD-2451WCC (includes BKM-244CC HDSDI closed caption option board) and the LMD-2451WQS (includes QS-100HD quad split option board). The LMD-2451W and the related bundle packages are scheduled to be available for delivery by the beginning of July 2009.

The LMD-2451W features the following enhancements over the LMD-2450W:

- 3G SDI ready
 - o 1080/60P & 50P 4:2:2 YcBcR 10-bit signals accepted via a single BNC cable when using the optional BKM-250TG input/output board. Please note, BKM-250TG is not compatible with LMD-2450W.
- New & Improved LCD panel and wide CCFL backlight provides wider color gamut and improved viewing angle
- Improved Waveform Monitor
- I/P mode (inter-field, field merge or line doubler)
 - o Determines how the monitor handles interlace to progressive conversion (for interlace signals only)
 - o Allows user to decide if picture performance or frame delay is most important
 - o Assignable to function keys on the front panel
- Lip Sync function
 - Synchronizes the audio (speaker, headphone out, SDI embedded audio out) to the picture according to the I/P mode setting
- DVI now available for side by side / picture in picture use.

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Pricing for the new models is as follows:

PRODUCT NAME	BRIEF DESCRIPTION	REPLACES	SUGGESTED LIST PRICE	RESELLER PRICE	MAP PRICE	QTY
LMD-2451W	24" WUXGA (1920x1200) wide- screen LCD Monitor*	LMD-2450W	\$4,795.00	\$3404.45	\$4,175.00	Any
LMD-2451WHD	24" WUXGA (1920x1200) wide- screen LCD Monitor* w/ BKM-243HS HDSDI Board	LMD-2450WHD	\$6,095.00	\$4,327.45	\$5.275.00	Any
LMD-2451WCC	24" WUXGA (1920x1200) wide- screen LCD Monitor* w/ BKM-244CC HDSDI Closed Caption Board	LMD-2450WCC	\$7,095.00	\$4,753.65	\$5,795.00	Any
LMD-2451WQS	24" WUXGA (1920x1200) wide- screen LCD Monitor* w/ QS-100HD Quad Split Board	LMD-2450WQS	\$9,290.00	\$6,224.30	\$7,595.00	Any

^{*}Viewable area measured diagonally

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Product Description:

The LMD-2451W features:

Higher Resolutions for Higher Picture Quality

WUXGA (1920x1200)

One piece design for efficient use of space

• Stand included (detachable)

Faithful Color Reproduction

• ChromaTru™: Sony's unique color management technology is factory calibrated to accurately produce SMPTE-C, EBU and ITU-709 color standards

Full 10 bit signal processing

- All data is converted and/or processed digitally in 10-bits
- 10-bit processing achieves significant signal-to-noise ratio improvement over 8-bit processing
- 10-bit processing is perfectly suited for HD-SDI's native 10-bit signal path

Advanced I/P Conversion

- 3 settings designed to meet the needs of the video professional
- Next generation technology, accurately transposes interlaced signals to progressive signals while eliminating jagged edges
- Less than 1 frame delay

New and improved CCFL backlight system, including backlight control

6 level selections from 50% to 100%

Additional functions include:

- Closed Caption decoding of EIA-608 standard
 - EIA-708 closed caption available with LMD-2451WCC package or by adding BKM-244CC HDSDI closed caption input board
- Multiple Display Picture in picture (PIP) for 16:9 images or Picture outside of main picture (POP) for 4:3 images cable of displaying:
 - o Wave-Form monitoring
 - o Audio Level Metering of 2 channel dB indicator of embedded audio
 - Side by side display of two video inputs
- Color Temperature Adjustment
- Scan Size selection for video input
- Advanced Markers: Aspect, Center, Safety Area
- Blue Only Mode
- Three Color Tally: Green, Red, Amber, off

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Product Description:

Additional Professional Features include:

- Parallel Remote Function (modular 8-pin)
- Key Inhibit Function
- 100mm x 100mm VESA spacing for rack or wall mounting
- H/V Delay
- Monochrome Mode
- Native Scan Size Selection for 1080i or 720P
- Auto chroma/phase set-up
- Auto Chroma Control (ACC) on/off selections
- Serial Remote RS232C
- Ethernet Remote (RJ45) for control using Sony BKM-15R
- DC Operation usinc DC24V

Support of all HD/SD frame rates up to 1080/60i through video inputs

Multi-Format Input Versatility

- Standard inputs include Composite Video, Y/C, RGB/Component, HD15 and DVI-D
- Two optional input slots that utilize
 - o BKM-243HS HD-SDI / SD-SDI auto-detect (2 input, 1 output)
 - o BKM-220D SD-SDI (2 input, 1 output)
 - o BKM-227W Composite, Y/C (1 input, 1 output of each)
 - o BKM-229X RGB/Component (1 input)
 - o BKM-244CC HD-SDI / SD-SDI auto-detect with EIA-708 closed
 - caption (2 input, 1 output)
 - o BKM-250TG 3G SDI option board (2 input, 2 output)

Features and Benefits: Full features, benefits, and specifications are available on-line at

www.sony.com/luma

Suggested Applications: Anywhere a high quality video monitor is needed such as video

production, staging, rental, trucks & studios.

Any environment that is space and/or power limited such as a mobile

truck.

Features and specifications subject to change without notice.

Please contact your local Account Manager for further information.

Good Selling!
Mark Bonifacio
Group Marketing Manager
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