

Your Sony Program Connection

One-stop access to programs, claims, SPIFFs, bulletins, statements and more.



DATE: NOVEMBER 15, 2008

08-0088 UPDATE

TO: ALL BPSD RESELLERS
SNAPLAB RESELLERS
SECURITY SYSTEM RESELLERS
LCD AND DISPLAY RESELLERS

FROM: SHARI SENTLOWITZ

PROMOTION: EXTRA CREDIT- 2% EDUCATION REBATE PROGRAM FOR RESELLERS

TYPE: DEALER REBATE

UPDATED PRODUCT MIX FOR 2H FY08. SEE PRODUCT TABLE FOR DETAILS.

Sony is pleased to announce that the 2% Extra Credit Rebate Program for Resellers previously announced in bulletin 07-0574 dated December 1, 2007 will be extended to March 26, 2009.

Resellers can receive a 2% rebate for net sales of eligible products sold to the Higher Education and K-12 customers.

Please see the attached product schedule for eligible models, and suggested education pricing.

For information on the end user benefits refer to bulletin # 08-0138 "EXTRA CREDIT" - EDUCATION FREQUENT BUYER PROGRAM FOR ENDUSERS for complete end user program details.

To help highlight this Program, Sony will continue on an advertising campaign to Educators. Along with conveying Sony's commitment to the Education market, this advertising will help direct sales leads to you. We encourage you to help promote this program to your customers through your own sales and marketing communications. Collateral for print and web will be made available to you in the Sony Adkit.

EXTRA CREDIT 2% EDUCATION REBATE PROGRAM FOR RESELLERS

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Here's how the Program Works:

Program:	<ol style="list-style-type: none"> 1. Educator becomes aware of Sony's Extra Credit Education Program through various Sony Advertising Vehicles. Resellers are also encouraged to promote the program directly to Educator. 2. Educator will be directed to www.sony.com/extracredit where they can: <ul style="list-style-type: none"> ■ Register for the program ■ Review Suggested Education Pricing for eligible models and request to be contacted. ■ View list of authorized Sony Resellers through dealer locator 3. Each request from a school will become a sales lead. 4. Leads will be forwarded to the applicable Sony regional offices for distribution to resellers. 5. Resellers are not required to quote at Suggested Education Price, for example, at bid situations. 6. Resellers claim the rebate after sale through Your Sony Program Connection claim website.
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TERMS AND CONDITIONS:

Promotion Period:	March 27, 2008 through March 26, 2009
Promotion Description:	Resellers will receive a 2% rebate (see attached Product Schedule) on their net sales of eligible Sony products they, sell, ship and invoice to K-12 institutions, colleges, universities, and film schools during the program period, subject to backorders of products ordered by Resellers from Sony.
Eligible Models:	Eligible Broadcast and Professional Products listed on attached addendum are eligible for this promotion. Please refer to www.sony.com/yourprogramconnection for current list of eligible models throughout the program period.
Backorder/Future Order:	Only orders shipped and invoiced during the promotion period qualify for this promotion.
Inventory:	"A" or "B" stock inventory is eligible.
Product Substitution:	No product substitutions are allowed.
Product Eligibility:	Resellers may only sell eligible products they are authorized to resell under their current Sony Reseller Agreement. Resellers may only sell to end-users to be eligible for this promotion.
Claim Process:	<p>To successfully enter a claim, the Reseller must follow these steps:</p> <ol style="list-style-type: none"> 1. Go to www.sony.com/yourprogramconnection. 2. Find this Bulletin name under "Bulletins." Click on "Claim." 3. Complete the online claim form and hit the "Submit" button to process the submission. The processed claim should now have a claim number. If the claim has been rejected, refer to "Claim Dispute" below. 4. Print a copy of the Claim Confirmation Page and send it with a copy of the original sales invoice. Backup paperwork can be submitted via: <ul style="list-style-type: none"> • Fax to: 1.888.437.1923 • Mail to: <p style="text-align: center;">Sony Your Program Connection Reward Headquarters PO BOX 42012 Hazelwood, MO, 63042-2012</p> • Upload the documentation from the Program Connection website.

EXTRA CREDIT 2% EDUCATION REBATE PROGRAM FOR RESELLERS
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TERMS AND CONDITIONS Cont:

Submission Deadlines:	All claims for the selected promotion must be submitted by the Reseller on-line @ www.sony.com/yourprogramconnection within 30 days of the end of the promotion period.
Paperwork Deadline:	All backup paperwork for claims must be received by the Sony Your Program Connection Reward Headquarters no later than 30 days after the online claim submission deadline. If backup for a claim is not received by Program Headquarters by this date, the claim will be rejected and no Rebate will be awarded
Claim Dispute:	Any claims that are denied that reseller wants to dispute must be resolved no longer than 60 days beyond the submission deadline. To dispute a claim, the Reseller should call the toll free number provided on the website of 1-866-562-0806. In the event of any questions or interpretation of the terms and conditions of this promotion, the decision of Sony will be final.
Claim Payment:	Payment will be in the form of a credit to the Reseller's account. Please allow 30-45 days for payment from the date Sony Your Program Connection Reward Headquarters receives the mailed, faxed or uploaded claim form and the back up paperwork.
Mixing of Promotions and This Promotion:	This promotion may be mixed with other promotions.
Change/Cancellation:	Sony may change or cancel this promotion at any time.

Please contact your Sony account manager with any questions that you may have about this promotion.

Good Selling!



Shari Sentlowitz
Government and Education Marketing Manager
Broadcast and Business Solutions Company

You have received this email advertisement because you have indicated a desire to receive communications from Sony Electronics regarding products, promotions, updated information and services.

Product Schedule

Model #	Description	New List Price	SPE (Suggested Price for Education)
DISPLAYS			
Projectors			
Entry Level - Compact			
VPL-ES4 New for invoices dated 8.15.08 through 03.26.09	Entry level 3LCD SVGA Business Projector	\$910.00	\$584.00
VPL-EX5 New for invoices dated 8.15.08 through 03.26.09	LCD projector- ultra compact	\$1,050.00	\$674.00
VPL-CX100 New for invoices dated 8.15.08 through 03.26.09	2700 LM XGA Projector, Portable	\$1,780.00	\$1,169.00
VPL-CX120 New for invoices dated 8.15.08 through 03.26.09	3000 LM XGA Projector	\$2,050.00	\$1,349.00
VPL-CX125 New for invoices dated 8.15.08 through 03.26.09	3000 LM XGA Projector	\$2,400.00	\$1,619.00
VPL-CX150 New for invoices dated 8.15.08 through 03.26.09	3500 LM XGA Projector	\$2,400.00	\$1,619.00
VPL-CX155 New for invoices dated 8.15.08 through 03.26.09	3500 LM XGA Projector	\$2,800.00	\$1,889.00
VPL-CW125 New for invoices dated 8.15.08 through 03.26.09	3000 LM WXGA Projector	\$3,070.00	\$2,069.00
Road Warrior			
VPL-CS21 New for invoices dated 8.15.08 through 03.26.09	Ultra-Portable Business LCD Projector	\$1,370.00	\$899.00
VPL-CX21 New for invoices dated 8.15.08 through 03.26.09	Ultra-Portable Business Projector	\$1,510.00	\$989.00
Auditoriums - Lecture Halls			
VPL-FX40 New for invoices dated 8.15.08 through 03.26.09	4000 Lm Xga Lcd Projector	\$4,670.00	\$3,499.00
VPL-FX40L New for invoices dated 8.15.08 through 03.26.09		\$4,400.00	\$3,299.00
VPL-FE40 New for invoices dated 8.15.08 through 03.26.09	4000 LM SXGA + LCD Projector with Standard Lens	\$6,000.00	\$4,499.00
VPL-FE40L New for invoices dated 8.15.08 through 03.26.09		\$5,730.00	\$4,299.00

Product Schedule Continued

Model #	Description	New List Price	SPE (Suggested Price for Education)
DISPLAYS Continued			
VPL-FX52 New for invoices dated 8.15.08 through 03.26.09	Installation Network Projector equipped with power operated lens	\$9,470.00	\$7,099.00
VPL-FX52L New for invoices dated 8.15.08 through 03.26.09	Installation Network Projector without a lens	\$9,070.00	\$7,099.00
VPL-FW300L New for invoices dated 8.15.08 through 03.26.09	7000 Lm WXGA Larger Venue Projector	\$27,000.00	\$27,000.00
VPL-FH300L New for invoices dated 8.15.08 through 03.26.09	6000 Lm 2K x 1K Network PJ	\$40,000.00	\$40,000.00
Large Venue			
SRXR105 New for invoices dated 8.15.08 through 03.26.09	SXRD 4K Projector 5,000 Lumens	n/a	\$63,600.00
SRXR110 New for invoices dated 8.15.08 through 03.26.09	SXRD 4K Projector 10,000 Lumens	n/a	\$93,622.50
SRXS105 New for invoices dated 8.15.08 through 03.26.09	SXRD 4K Projector w/ DVI Inout	n/a	\$74,100.00
SRXS110 New for invoices dated 8.15.08 through 03.26.09	SXRD 4K Projector w/ DVI Inout	n/a	\$96,900.00
LCD			
FWD-32LX2F/B New for invoices dated 8.15.08 through 03.26.09	32inch LCD Display (1366 x 768)	\$1,300.00	\$899.00
FWD-32LX2F/S New for invoices dated 8.15.08 through 03.26.09	32inch LCD Display (1366 x 768)	\$1,300.00	\$899.00
FWD-40LX2F/B New for invoices dated 8.15.08 through 03.26.09	40inch LCD Display (1366 x 768)	\$2,000.00	\$1,399.99
FWD-40LX2F/S New for invoices dated 8.15.08 through 03.26.09	40inch LCD Display (1366 x 768)	\$2,000.00	\$1,399.99
KLH-W26 New for invoices dated 8.15.08 through 03.26.09	26inch LCD Display W/ Stand and Speakers	\$1,100.00	\$749.99
KLH-W32 New for invoices dated 8.15.08 through 03.26.09	32inch LCD Display W/ Stand and Speakers	\$1,250.00	\$899.99
GXD-L52H1 New for invoices dated 8.15.08 through 03.26.09	52inch Full Hd Ruggedized LCD	\$6,500.00	\$4,499.99
Digital Signage Players			
BKM-FW50 New for invoices dated 8.15.08 through 03.26.09	Network Media Card for Digital Signage	\$699.00	\$549.00

Product Schedule Continued

Model #	Description	New List Price	SPE (Suggested Price for Education)
ICS-FW40D New for invoices dated 8.15.08 through 03.26.09	High Definition Streaming Card for Digital Signage with 60 GB HDD	\$1,199.00	\$949.00
VSP-NS7 New for invoices dated 8.15.08 through 03.26.09	Hd Storage Player For D. Signa	\$2,000.00	\$1,699.00
LUMAS			
LMD-1410 New for invoices dated 8.15.08 through 03.26.09	14" LCD Pro Video Monitor	\$810.00	\$601.37
LMD-1420 New for invoices dated 8.15.08 through 03.26.09	14" LCD Pro Video Monitor	\$1,400.00	\$1,167.60
LMD-2030W New for invoices dated 8.15.08 through 03.26.09	20" WSXGA HD Monitor w/ HDMI	\$1,550.00	\$1,327.70
LMD-2050W New for invoices dated 8.15.08 through 03.26.09	20" WSXGA+ High Grade Monitor	\$2,695.00	\$2,343.00
LMD2050WHD New for invoices dated 8.15.08 through 03.26.09	20" WSXGA+ High Grade w/ BKM- 243HS	\$3,995.00	\$3,383.00
LMD-2450W New for invoices dated 8.15.08 through 03.26.09	24" WUXGA High Grade Monitor	\$3,995.00	\$3,280.20
LMD-2450WHD New for invoices dated 8.15.08 through 03.26.09	24" WUXGA High Grade w/ BKM-243HS	\$5,295.00	\$5,076.50
LMD-4420 New for invoices dated 8.15.08 through 03.26.09	4 X 4 Inch LCD Monitor	\$1,900.00	\$1,495.00
LMD-5320 New for invoices dated 8.15.08 through 03.26.09	3 X 5.6 Inch LCD Video Monitor	\$2,000.00	\$1,574.00
LMD-7220W New for invoices dated 8.15.08 through 03.26.09	2 X 7 Inch LCD Monitor 16:9	\$2,100.00	\$1,652.00
LMD-9020 New for invoices dated 8.15.08 through 03.26.09	9 Inch VGA Multi-Format LCD	\$2,075.00	\$1,633.00
LMD-9030 New for invoices dated 8.15.08 through 03.26.09	9 Inch VGA Multi-Format LCD w/ SDI	\$2,600.00	\$2,046.00
LMD-9050 New for invoices dated 8.15.08 through 03.26.09	9 Inch Multi-Format LCD w/ HDSDI	\$3,600.00	\$2,833.00
Acquisition and Recording - Cameras amd Recorders			
HDV Camcorders			
HVRA1U	C-MOS 1080i HDV Camcorder	\$2,906.67	\$2,493.00
HVRZ1U	3CCD 1080i HDV Camcorder	\$5,946.00	\$4,986.00
HVRV1U	Digital HD Video Camera Recorder	\$4,890.00	\$4,065.00

Product Schedule Continued

Model #	Description	New List Price	SPE (Suggested Price for Education)
HVR-S270U	HDV Camcorder	\$10,500.00	\$8,727.00
HVR-Z7U	HDV Camcorder	\$6,850.00	\$5,964.00
HVR-HD1000U	Digital High Definition HDV Camcorder	\$1,850.00	\$1,538.00
HDV Hard Disk Recorder			
HVRDR60	HDV HARD DISK RECORDER	\$1,890.00	\$1,571.00
HDV Videotape and Digital Recorders			
HVRM15AU New for invoices dated 8.15.08 through 03.26.09	Digital HD VTR	\$2,480	\$2,061.25
HVRM15U	HDV Video Tape Recorder	\$2,350.00	\$1,953.00
HVRM25AU New for invoices dated 8.15.08 through 03.26.09	Digital HD VTR	\$4,300	\$3,574.11
HVRM25U	HDV Video Tape Recorder	\$4,080.00	\$3,391.00
HVRM35U	HDV deck with 24p recording/playback	\$5,540.00	\$4,290.00
HDV Videotape and Digital Recorders			
HVR1500 Removed from the program effective 9.30.08	Digital HD Videocassette Recorder	\$7,900.00	\$7,110.00
HVR1500A New for invoices dated 8.15.08 through 03.26.09	Digital HD Videocassette Recorder	\$8,290.00	\$7,110.00
XDCAM HD			
XDCAM HD Camcorders			
PDW-F335L	XDCAM HD Camcorder	\$14,600.00	\$12,716.00
PDW-F355L	XDCAM HD Camcorder	\$25,800.00	\$22,704.00
XDCAM HD Deck			
PDW-F75	XDCAM HD deck	\$16,150.00	\$14,071.00
XDCAM EX			
PMW-EX1 New for invoices dated 8.15.08 through 03.26.09	XDCAM EX camcorder	\$7,790.00	\$6,449.00
PMW-EX3 New for invoices dated 8.15.08 through 03.26.09	XDCAMEX Semi Shoulder Camera	\$9,990.00	\$8,320.00
XDCAM EX DECKS			
PMWEX30 New for invoices dated 8.15.08 through 03.26.09	XDCAM EX Deck	\$4,950.00	\$4,200.00
Studio and Portable Cameras			
Field Production Cameras			
HDWF900R	CINEALTA 24P HDCAM W/O VF	\$69,900.00	\$61,973.00
HDWF900RPAC1D	HDWF900R, HDVFC35W and VCT14 Package	\$73,700.00	\$65,342.00

Product Schedule Continued

Model #	Description	New List Price	SPE (Suggested Price for Education)
HDWF900RPAC3D	HDWF900R, HDVFC35W, LCHDWF900 and VCT14 Package	\$85,000.00	\$75,361.00
HDW730S	HDCAM POWER HAD 60I/50I CAMCORDER	\$37,500.00	\$33,248.00
HDW730SPAC1	HDW-730S W/VCT14	\$37,835.00	\$33,545.00
HDW730SPAC2	HDW-730S W/VCT AND LCHDWF900 CASE.	\$38,535.00	\$34,165.00
HDW730SPAC3A	HDW730S, HDVFC35W and VCT14 Package	\$51,135.00	\$45,336.00
HDW730SPAC5	HDW-730S W/VCT/CASE/DNCVT/CACHE/SHUTTER	\$48,755.00	\$43,226.00
Portable Cameras			
HDC1400	HD CAMERA	\$65,000.00	\$50,425.00
HDC1500L	STUDIO HD 60P PORTABLE CAMERA	\$90,000.00	\$58,500.00
HDCU1000L	HD CAMERA CONTROL UNIT FOR HDC1000.	\$33,166.00	\$21,558.00
HDCU1500L	HD CAMERA CONTROL UNIT FOR HDC1500.	\$27,398.00	\$17,809.00
HDCAM Videotape Recorders			
HDW1800	HD DIGITAL VIDEO CASSETTE RECORDER	\$32,000.04	\$28,371.00
HDWD1800	HD DIGITAL VIDEO CASSETTE RECORDER	\$39,000.18	\$34,578.00
Switchers and Industrial Cameras			
Switchers			
ANYCAST - Live Content Producer			
AWSG500	Anycast Station Live Content Producer	\$18,500.00	\$16,402.00
AWSG500HD	Anycast Station Live Content Producer	\$19,500.00	\$17,289.00
Industrial Cameras			
BRC300	3 CCD Mega Pixel P/T/Z Robotic Color Video Camera	\$4,699.00	\$3,489.00
BRCH700	HD 3-CCD Robotic Camera	\$8,995.00	\$7,477.00
RMBR300	remote for the BRC cameras	\$1,575.00	\$1,197.00
Professional Audio			
Microphones			
ECM673	Shotgun Microphone	\$340.00	\$234.00
ECM674	Shotgun Microphone	\$407.00	\$280.00
ECM678	Electret Condenser Shotgun Microphone	\$773.00	\$531.00
ECM-680S	Stereo Shotgun Microphone	\$990.00	\$821.00
F112	Interview Mic	\$185.00	\$127.00
F740/9X	Dynamic Handheld Microphone	\$285.00	\$202.00
MBX6	Wireless Mic Tuner Base Unit	\$825.00	\$550.00
UWP-V1/3032 New for invoices dated 8.15.08 through 03.26.09	Lav Mic, Bodypack TX and Portable RX Wireless System	\$699.00	\$439.76

Product Schedule Continued

Model #	Description	New List Price	SPE (Suggested Price for Education)
UWP-V1/4244 New for invoices dated 8.15.08 through 03.26.09	Lav Mic, Bodypack TX and Portable RX Wireless System	\$699.00	\$439.76
UWP-V2/3032 New for invoices dated 8.15.08 through 03.26.09	Lav Mic, Bodypack TX and Portable RX Wireless System	\$699.00	\$439.76
UWP-V2/4244 New for invoices dated 8.15.08 through 03.26.09	Lav Mic, Bodypack TX and Portable RX Wireless System	\$699.00	\$439.76
UWP-V6/3032 New for invoices dated 8.15.08 through 03.26.09	Lav Mic, Bodypack TX and Portable RX Wireless System	\$949.00	\$597.04
Microphones			
UWP-V6/4244 New for invoices dated 8.15.08 through 03.26.09	Lav Mic, Bodypack TX and Portable RX Wireless System	\$949.00	\$597.04
UWP-X7/3032 New for invoices dated 8.15.08 through 03.26.09	Lav Mic, Bodypack TX and Portable RX Wireless System	\$720.00	\$452.97
UWP-X7/4244 New for invoices dated 8.15.08 through 03.26.09	Lav Mic, Bodypack TX and Portable RX Wireless System	\$720.00	\$452.97
UWP-X8/3032 New for invoices dated 8.15.08 through 03.26.09	Lav Mic, Bodypack TX and Portable RX Wireless System	\$720.00	\$452.97
UWP-X8/4244 New for invoices dated 8.15.08 through 03.26.09	Lav Mic, Bodypack TX and Portable RX Wireless System	\$720.00	\$452.97
UWPC1/6264 Removed from the program effective 9.30.08	Lav Mic, Bodypack TX and Portable RX Wireless System (Channels 62 to 65)	\$699.00	\$440.00
UWPC1/6668 Removed from the program effective 9.30.08	Lav Mic, Bodypack TX and Portable RX Wireless System (Channels 66 to 69)	\$699.00	\$440.00
UWPC2/6264 Removed from the program effective 9.30.08	Handheld Mic TX and Portable RX Wireless System (Channels 62 to 65)	\$699.00	\$440.00
UWPC2/6668 Removed from the program effective 9.30.08	Handheld Mic TX and Portable RX Wireless System (Channels 66 to 69)	\$699.00	\$440.00
UWPX1/6264 Removed from the program effective 9.30.08	Lav Mic, Bodypack TX and RX Module Wireless System (Channels 62 to 65)	\$699.00	\$440.00
UWPX1/6668 Removed from the program effective 9.30.08	Lav Mic, Bodypack TX and RX Module Wireless System (Channels 66 to 69)	\$699.00	\$440.00
UWPX2/6264 Removed from the program effective 9.30.08	Handheld Mic TX and RX Module Wireless System (Channels 62 to 65)	\$699.00	\$440.00

Product Schedule Continued

Model #	Description	New List Price	SPE (Suggested Price for Education)
UWPX2/6668 Removed from the program effective 9.30.08	Handheld Mic TX and RX Module Wireless System (Channels 66 to 69)	\$699.00	\$440.00
UWPX5/6264 Removed from the program effective 9.30.08	Headset Mic TX and RX Module Wireless System (Channels 62 to 65)	\$699.00	\$440.00
Microphones			
UWPX5/6668 Removed from the program effective 9.30.08	Headset Mic TX and RX Module Wireless System (Channels 66 to 69)	\$699.00	\$440.00
Mixers			
SRP-X100	Rack Mount Mixer	\$715.00	\$491.00
SRPX500P	Digital Powered Mixer	\$1,750.00	\$1,202.00
SRPX700P	Digital Powered Mixer	\$2,880.00	\$1,979.00
Headphones			
MDR-7506	Studio Headphones	\$130.00	\$89.00
Digital Recorders			
PCM-D1	Portable Linear PCM Recorder	\$1,999.95	\$1,552.00
PCM-D50	Portable Linear PCM Recorder	\$599.95	\$400.00
Storage			
Petasite			
CSM100B	PetaSite CSM 108 slot library system. Remote management and monitoring included. Supports LTO and SAIT tape technology.	\$59,745.00	\$48,365.00
CSM200B	PetaSite CSM 216 slot library system. Remote management and monitoring included. Supports LTO and SAIT tape technology.	\$88,000.00	\$74,800.00
CSM60B	PetaSite CSM 60 slot library system. Remote management and monitoring included. Supports LTO and SAIT tape technology.	52,500.00	\$42,478.75
Security and IP Video Monitoring			
Network Cameras - Fixed			
SNCCS50N	Multi Codec Fixed Network Camera	\$1,600.00	\$1,253.00
SNCP1	Mpeg 4/Jpeg Network Color Came	\$365.00	\$286.00
SNCZ20N	Fixed Network Color Camera	\$1,250.00	\$979.00
Network Cameras - Mini-Dome			
SNCDF40N	Network Indoor Minidome Video	\$725.00	\$567.00
SNCDF50N	Fixed Network Dome Camera with DEPA	\$975.00	\$861.00
SNCDF70N	Rugged Minidome Network Camera	\$975.00	\$861.00
SNCDF80N	Fixed Network Ruggedized deom camera with DEPA	\$1,075.00	\$975.00

Product Schedule Continued

Model #	Description	New List Price	SPE (Suggested Price for Education)
Newtork Cameras -PTZ			
SNCP5	Mpeg 4/Jpeg Network Pan/Tilt/Z	\$650.00	\$509.00
SNCRZ25N	Mpeg4/Jpeg P/T/Zoom Network Ca	\$1,250.00	\$979.00
SNCRZ30N	PTZ JPEG Network Camera	\$1,595.00	\$1,249.00
SNCRZ50N	Multi Codec PTZ Network Camera	\$2,300.00	\$1,800.00
SNCRX550N/B	Multi Codec 360 PTZ Network Camera (Black)	\$2,560.00	\$2,004.00
SNCRX550N/W	Multi Codec 360 PTZ Network Camera (White)	\$2,560.00	\$2,270.00
CCTV Cameras - Fixed			
SSCDC174	1/3" Superhad CCD Color Camera	\$165.00	\$129.00
SSCDC374	High Resolution Color CCD Camera	\$180.00	\$141.00
SSCDC593	Day/Night Color CCD Camera	\$505.00	\$395.00
SSCDC80	1/2" Ccd Analog Color Camera	\$844.00	\$661.00
SSCDC83	1/2" Ccd Analog Color Camera	\$844.00	\$661.00
SSCE453	1/3" Superexwave Color Video Camera	\$220.00	\$172.00
SSCE473	1/3" Superexwave Color Video Camera	\$280.00	\$219.00
SSCM183	B&W Video Camera	\$110.00	\$65.00
SSCM383	B&W Video Camera	\$210.00	\$164.00
CCTV Cameras - Dome			
SSCCD43V	Non-Ruggedized, Fixed Mini Dome Color Camera	\$270.00	\$246.00
SSCCD73V	Ruggedized, Day/Night Fixed Color Mini Dome Camera	\$460.00	\$360.00
SSC-CD79	Vandal resistant minidome with DynaView technolgy	\$598.00	\$449.00
Recorders			
NSR-100	1 Terabyte 100 GB networj recorder - supports 64 cameras max	\$12,000.00	\$9,360.00
NSR-50	500 GB network recorder - 32 Cameras Max	\$7,500.00	\$5,850.00
NSR-25	250 GB networl recorder 20 camers max	\$5,500.00	\$4,290.00
NSR-25/500	500 GB network recorder - 20 Cameras Max	\$5,950.00	\$4,641.00
Servers			
SNTV704	Network Video Server 4 channel	\$808.00	\$587.00
Digital Photography			
UPCR10L	Snaplab Digital Photo Printer	\$1,995.00	\$1,437.00