


**Bulletin**

DATE: JULY 15, 2004 04-0308

TO: FLAT PANEL DISPLAY PRODUCTS DISTRIBUTORS

FROM: MINA ENOKIDA

SUBJECT: INTRODUCTION OF PFM-42X1 NEW 42"XGA PLASMA (DISTY)

Sony is pleased to introduce the exciting new **high contrast and brightness** 42" plasma, PFM-42X1. A high definition 42" plasma with industry leading lifespan of **60,000 hours** (typical plasma provides 25k-30k hours) and displays over **1.07 billion colors!**

PRODUCT NAME	BRIEF DESCRIPTION	SUGGESTED LIST PRICE	SPPG	DISTRIBUTOR PRICE	AVAILABLE	NEW UPC CODES
PFM-42X1/B	42" high def plasma (black bezel)	\$5,899.00	\$4,599.99	\$3,775.36	July 21, 2004	0-27242-64865-4
PFM-42X1/S	42" high def plasma (silver bezel)	\$5,899.00	\$4,599.99	\$3,775.36	July 21, 2004	0-27242-64866-1
BKM-V11	Component/RGB with 5BNC's (allows two Component / RGB inputs) for PFM42V1 and PFM42X1	\$149.99	\$149.99	\$104.99	Existing model	0-27242-63447-3
BKM-V12	Component/RGB Active Loop Through for PFM42V1 and PFM42X1	\$149.99	\$149.99	\$104.99	July 21, 2004	0-27242-65009-1
SS-SP20B/B	Black Speakers for PFM42V1/B and PFM42X1/B	\$275.00	\$275.00	\$192.50	Existing model	0-27242-63449-7
SS-SP20B/S	Silver Speakers for PFM42V1/S and PFM42X1/S	\$275.00	\$275.00	\$192.50	Existing model	0-27242-63543-2

## INTRODUCTION OF PFM-42X1 NEW 42"XGA PLASMA (DISTY)

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- Product Description:** New 42" High Definition 1024 x 768 progressive scan plasma display.
- Features and Benefits:** **Industry leader with 60,000 hour life/** Able to display over **1.07 billion colors** / Integrated amplifier (7W+7W) with optional speakers / **300% increased contrast** from previous model PFM42B2/ Picture and picture/ Additional **imprint reduction** features / **Digital DVI - HDCP** &Analog HD-15 / DDC-2CI allows additional display control capability.
- Suggested Applications:** The PFM-42X1 is a perfect solution for your high resolution display needs in the conference room and digital signage opportunities. The lifecycle of 60,000 hours will now allow your customers to use plasmas for 24x7 applications needs and receive approximately 7 years of great picture quality.
- Optional Accessories:**
- BKM-V11:** Component/RGB with 5BNC's
  - BKM-V12:** Component/RGB Active Loop Through **←NEW!**
  - SS-SP20B/B, SS-SP20B/S:** Matching speakers
  - WALLBRACKET:** Wall mount with tilt up to 12 degrees.
  - PLP-91/C:** Wall mount with tilt up to 15 degrees. Usable for portrait mounting.
  - SPM-TRI/C:** Clear color(Acrylic) tabletop stand matching both bezel colors
  - NSP-100:** Network Storage Player
  - EBS-N100:** Network Management Device **←NEW!**
  - EBS-N200:** Network Streaming Content Device **←NEW!**
  - EBS-SP10:** TV Tuner with Hotel Networking **←NEW!**

Features and specifications subject to change without notice.

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Brochures available in Comac:

- #D316: Latest plasma line up brochure
- #D313: Projectors & Plasma - Age of Digital Networking  
~how Sony is impacting the **digital signage** market~

Website: [www.sony.com/businesssolutions](http://www.sony.com/businesssolutions)

Please contact your local Account Manager for further information.

Good Selling!

Mina Enokida, Plasma Marketing Manager  
IT and Professional Displays Marketing, HPD, Sony